



April 11, 2017

Dear Valued Insulation Customer:

CertainTeed is announcing a price increase on all residential and commercial insulation products effective with shipments on and after June 5, 2017.

Unfaced & Faced Batts & Rolls

Sustainable insulation including SpeedyR™, EasyTouch™ • All Building Insulation R-values	5%
FSK & PSK	5%
Manufactured Housing Insulation	5%
CertaPro™ Commercial Batts	5%
Basement Wall Insulation	5%

Blowing Wool

InsulSafe® SP Premium Blowing Wool	7%
OPTIMA® Blowing Insulation	7%
TrueComfort® Premium Blowing Wool	7%

Smart Vapor Retarder

MemBrain™ Smart Vapor Retarder	10%
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This price increase is driven by the need for ongoing capital investment to support customer growth.

We anticipate a spike in demand for insulation products in May. In order to ensure no service interruptions during this period, we strongly recommend that you place orders with firm specifications by close of business Friday, May 19, 2017. All orders shipped on or before June 4, 2017 will receive current pricing.

The fuel surcharge will remain at \$60 through the 2nd quarter of 2017.

Thank you for your continued cooperation and support.

Sincerely,

Rob Malandra
VP Residential & Commercial Sales
Insulation Group

