



Studco Building Systems US LLC  
1700 Boulder Industrial Parkway  
Webster, NY, 14580 USA

T: 800.675.8023  
F: int+ 1 585.545.3010  
E: sales@studcosystems.com  
W: www.studcosystems.com

CERTIFIED TO ISO 9001 QMS and ISO 14001 EMS

June 22, 2017

To Our Valued Customers

Regarding: Price Increase July 19<sup>th</sup>, 2017

The Steel Cost is continuing to rise in the industry. Because of this Studco Building Systems will need to raise steel prices 10% on July 19th 2017.

The Escalators for future quotes will be as follows  
Escalator of 10% on July 19th 2017.  
Escalator of 5% on October 1<sup>st</sup> 2017.  
Escalator of 5% on January 1<sup>st</sup> 2018.

Studco Building Systems US LLC will continue to honor all existing quotations that have been signed in accordance with our current project quoting policy. All projects that have not been activated within our policy guidelines will be cancelled in our system. We urge Distributors to review their projects with their Customers and make them aware of the changing market conditions.

Please contact your sales representative if you have any questions regarding this increase.

Studco Building Systems US LLC takes this opportunity to thank you for your continued loyalty and support.

Sincerely,

Kyle McEnroe  
National Sales Manager  
Studco Building Systems