

October 24, 2016

To: Our Valued Customers

Re: Price Increase Announcement-Gypsum Board Products

Effective Markets: All U.S. and Export

In response to your requests to provide price information for 2017, this is to advise that CertainTeed Gypsum will increase price effective with shipments on January 20, 2017 by 20%.

This increase is driven primarily due to several input costs to include energy and its impact on all materials as well as freight.

This amount will apply to all gypsum board products and is intended to be in effect for the remainder of 2017.

Should any portion of this increase not be realized, a further increase will be forthcoming later in the year. We will provide adequate notice of any future announcements.

Should you have any questions please contact your territory manager or regional manager.

We thank you for your business and continued support of CertainTeed Gypsum.

Sincerely yours,

CertainTeed Gypsum

