

KNAUF INSULATION

PRICE INCREASE NOTIFICATION

September 26, 2016

Robert

In August, Knauf Insulation announced a price increase on all Residential and Light Commercial Building Insulation Products. Shortly after making the announcement, we elected to delay the implementation of that increase until later in 2016. Throughout 2016, we have all experienced cost increases which we have, as yet, been unable to recover from the market. As the general economy and especially the construction economy continues to expand, we are experiencing further increases for key raw materials and higher prices for increasingly scarce resources, such as freight and skilled personnel.

We are fully engaged in the budgeting and planning process for 2017 and imagine that you and your customers are as well. In an effort to provide you and them with advance notice of cost increases we are issuing the following price increase notification.

Effective with shipments on or after January 20, 2017, Knauf Insulation will increase its prices for Residential and Light Commercial Insulation products per the following schedule.

PRODUCT CATEGORY	INCREASE%
EcoBatt®	9%
EcoRolls®	9%
R-15, R-21 and R-49 EcoBatts	11%
All Manufactured Housing Products	9%
All Loose Fill Insulation Products	9%
Stable-®R, JetSpray™ Blown Insulation	9%
Basement Wall Insulation	9%
Sill Sealer	9%