



Studco Building Systems US LLC
1700 Baulter Industrial Parkway
Webster, NY, 14580 USA

T: 800.675.8023
F: int+ 1 585.545.3010
E: sales@studcosystems.com
W: www.studcosystems.com

CERTIFIED TO ISO 9001 QMS and ISO 14001 EMS

March 14, 2017

To Our Valued Customers

Regarding: **Price Increase April 5th 2017**

The Steel market globally has seen lead times growing and prices rising over the past 4 months from Steel Mills. As a result of this Studco will need to raise steel prices 10% on April 5th 2017.

The Escalators for future quotes will be as follows
Escalator of 10% on April 5th 2017.
Escalator of 5% on July 1st 2017.
Escalator of 5% on October 1st 2017.

Studco Building Systems US LLC will continue to honor all existing quotations that have been signed in accordance with our current project quoting policy. All projects that have not been activated within our policy guidelines will be cancelled in our system. We urge Distributors to review their projects with their Customers and make them aware of the changing market conditions.

Please contact your sales representative if you have any questions regarding this increase.

Studco Building Systems US LLC takes this opportunity to thank you for your continued loyalty and support.

Sincerely,

Kyle McEnroe
National Sales Manager
Studco Building Systems